~~Participation Agreement – ESMT~~

Participation Agreement
You have been invited to take part in a research study run by researchers at the University of Warwick, European School of Management and Technology (ESMT) Berlin, Middlebury College, and Queen Mary University of London. The project will require you to answer a number of questions, including demographics. Please read the following statements carefully and confirm below.

Our commitments
We never deceive participants and we keep our promises. For example, if we promise a certain payment, participants will indeed receive it. In the event that we are responsible for a mistake that is to the disadvantage of participants, we will inform and compensate the respective participants. We design, conduct, and report our research in accordance with recognized scientific standards and ethical principles. This study has been reviewed and given a favorable opinion by the University of Warwick's Humanities and Social Science Research Ethics Committee (HSSREC).

We adhere to the terms of our privacy policy as stated below
The data generated in this survey will only be used for the purpose of this study. The data will be used for analysis. No identifiable data will be analyzed, or presented publicly. The end product of the research will be publicly available. Your participation in this study is purely voluntary, and you may withdraw your participation at any time without any penalty to you. Please note that the software (Qualtrics) automatically notes the time you spent on each question and this data will be made available to researchers for analysis. Please refer to the University of Warwick Research Privacy Notice which is available [here](#), or by contacting the Legal Compliance Team at GDPR@warwick.ac.uk.

Data will be securely stored on University of Warwick, European School of Management and Technology (ESMT) Berlin, Middlebury College, and Queen Mary University of London computers and will be processed only for scientific analysis. Access to the data will be restricted to members of the research team. Summaries may be presented at conferences and included in scientific publications. Data will be reviewed after a period of 10 years, in line with the University of Warwick data retention policy.

Whom should I contact if I wish to make a complaint?
If you would like to make a complaint about the way you have been dealt with during the study or any possible harm you might have suffered please address your complaint to the person below, who is a senior University of Warwick official entirely independent of this study:

Head of Research Governance,

Research & Impact Services,
University House,
University of Warwick,
Coventry CV4 8UW
Tel: +44 (0)24 765 75733
Email: researchgovernance@warwick.ac.uk

If you wish to raise a complaint on how we have handled your personal data, you can contact our Data Protection Officer and Information and Data Director who will investigate the matter: DPO@warwick.ac.uk

If you are happy to proceed please tick the "I agree" button below to continue.

○ I agree

Intro - Amazon site choice

Introduction

Welcome! We are conducting research into academic philosophers' views of what exploitation is.

Upon completion of our survey, you will be automatically entered into our prize pool of Amazon vouchers (200 USD or local currency equivalent) that we will send out to 10 randomly selected respondents.

If you are selected, please indicate **which Amazon site** you would like the (e-)voucher for (if you prefer not to receive a voucher select the last option, "opt out"):

[dropdown ∨]

Intro - Task

Instructions page 1/2 - survey mechanics

We will present you with 10 short scenarios about the purchase, sale, and production of mugs.

We present them in a random order, one at a time. The scenarios may seem similar, but each is unique, and you cannot skip or go back, so please read each carefully.

It takes about 10 minutes to respond to the 10 scenarios and demographic questions. After the initial 10 you can opt to see a final 10.

For each scenario, please select a point on the scale that best describes how exploitative you feel it is (including "not exploitative at all").

○ I have read the information above

Instructions page 2/2 – survey content

Please keep the following three points in mind when responding:

1. Do not worry about how your answers compare to each other. Instead, try to focus on each scenario in isolation.
2. We are interested in how exploitative you feel the scenarios are, not whether they are morally right or wrong (e.g., you may feel scenarios involve wrongdoing without being exploitative).
3. Some scenarios may seem underspecified. In these cases, if you think a property would affect your answer, but it is not mentioned, then you should assume that property is not present.

At the end of the survey, you will have an opportunity to provide any comments.
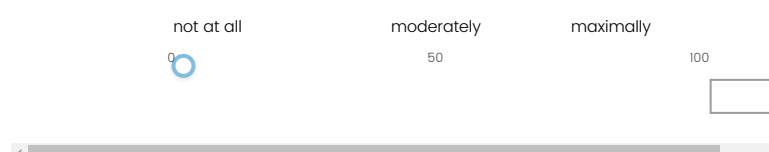
○ I have read the information above

T1B (baseline)

Scenario ${e://Field/Counter}/10

B wants mugs and A is **one of many vendors** selling mugs. A sells mugs to B and **both gain equally** from the transaction.

Each subject will see the two "baseline" vignettes first, in a random order.

Based only on the information provided, how exploitative is this scenario in your opinion?
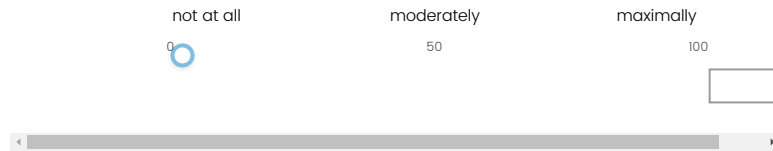
not at all	moderately	maximally
0	50	100

N1B (baseline)

Scenario ${e://Field/Counter}/10

A, B, and C are equally productive. Each of them produces and sells mugs every day. Mugs can be produced either by using only labour, or by using labour and a tool. Using the tool, A, B, and C can make twice as many mugs per hour. Mugs can be sold for 10 crowns.

Three tools are available and A, B and C each have access **at no cost** to the tools if they want. At the end of the day, A, B and C have each produced and sold mugs, and they have **earned 100 crowns each**.

Based only on the information provided, how exploitative is this scenario in your opinion?
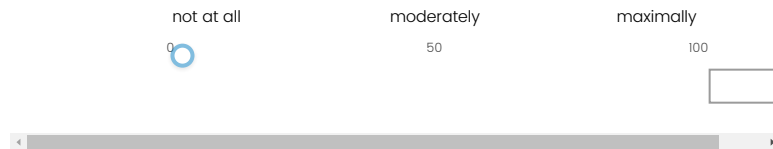
not at all   moderately   maximally

0   50   100

T2B

Scenario ${e://Field/Counter_1}/10

B wants mugs and A is **one of many vendors** selling mugs. A sells mugs to B and **the agreed price benefits A more than B**.

Based only on the information provided, how exploitative is this scenario in your opinion?
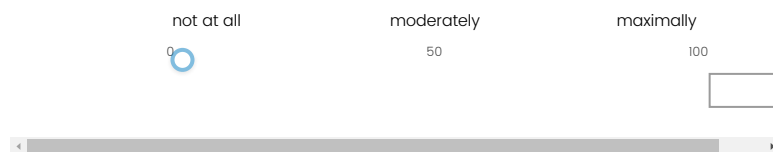
not at all   moderately   maximally

0   50   100

T3B

Scenario ${e://Field/Counter_1}/10

B wants mugs and **A is the only vendor** selling mugs. A sells mugs to B and **both gain equally** from the transaction.

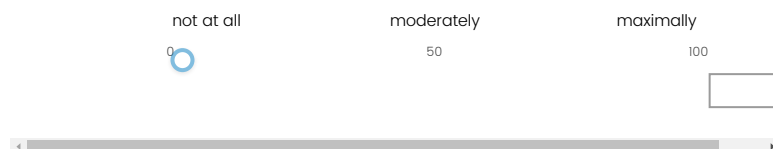Based only on the information provided, how exploitative is this scenario in your opinion?

not at all   moderately   maximally

0   50   100

T4B

Scenario ${e://Field/Counter_1}/10

B wants mugs and **A is the only vendor** selling mugs. A sells mugs to B and **the agreed price benefits A more than B**.

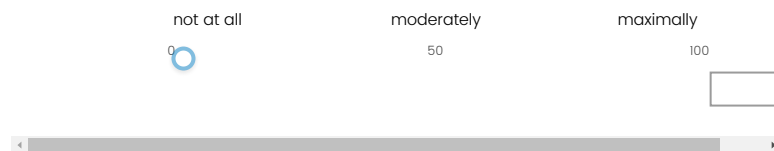Based only on the information provided, how exploitative is this scenario in your opinion?

not at all   moderately   maximally

0   50   100

T2L

Scenario ${e://Field/Counter_1}/10

B's mugs were **destroyed by a storm**. B wants to buy more mugs and **A is one of many vendors** selling mugs. A sells mugs to B and **the agreed price benefits A more than B.**

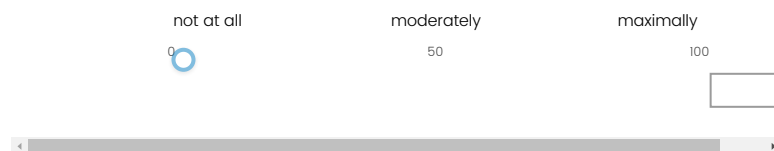Based only on the information provided, how exploitative is this scenario in your opinion?

not at all	moderately	maximally
0	50	100

T3L

Scenario ${e://Field/Counter_1}/10

B's mugs were **destroyed by a storm**. B wants to buy more mugs and **A is the only vendor** selling mugs. A sells mugs to B and **both gain equally** from the transaction.

Based only on the information provided, how exploitative is this scenario in your opinion?
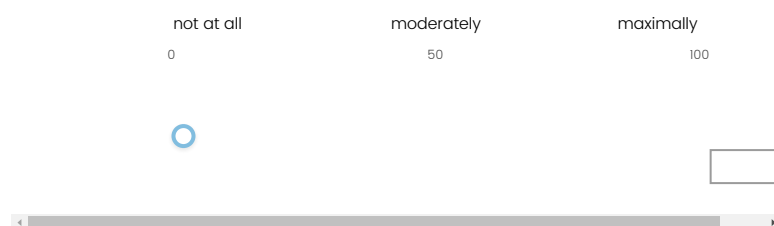
not at all	moderately	maximally
0	50	100

T4L

Scenario ${e://Field/Counter_1}/10

B's mugs were **destroyed by a storm**. B wants to buy more mugs and **A is the only vendor** selling mugs. A sells mugs to B and **the agreed price benefits A more than B**.

Based only on the information provided, how exploitative is this scenario in your opinion?
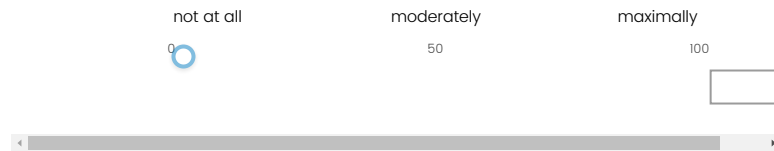
not at all	moderately	maximally
0	50	100

T2N

Scenario ${e://Field/Counter_1}/10

B wants mugs and A is **one of many vendors** selling mugs. A sells mugs to B and **the agreed price benefits A more than B. B's basic needs are unmet** after the transaction.

Based only on the information provided, how exploitative is this scenario in your opinion?

not at all	moderately	maximally
0	50	100

T3N

Scenario ${e://Field/Counter_1}/10

B wants mugs and **A is the only vendor** selling mugs. A sells mugs to B and **both gain equally from the transaction**. **B's basic needs are unmet** after the transaction.

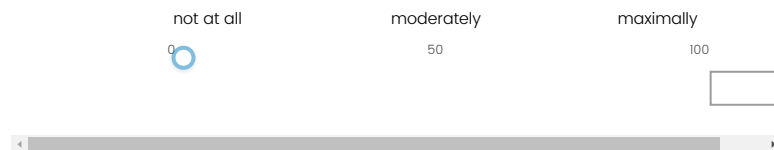Based only on the information provided, how exploitative is this scenario in your opinion?

not at all	moderately	maximally
0	50	100

T4N

Scenario ${e://Field/Counter_1}/10

B wants mugs and **A is the only vendor** selling mugs. A sells mugs to B and **the agreed price benefits A more than B**. **B's basic needs are unmet** after the transaction.

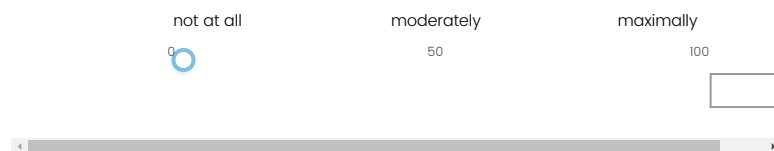Based only on the information provided, how exploitative is this scenario in your opinion?

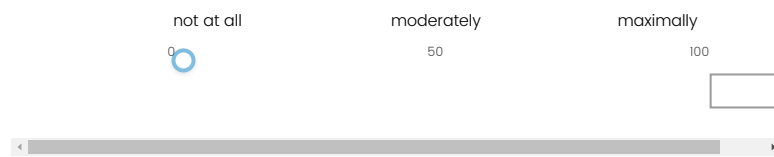| not at all	moderately	maximally
0	50	100

T1D

Scenario ${e://Field/Counter_1}/10

B wants mugs and A is **one of many vendors** selling mugs. A sells mugs to B and **A's attitude towards B is disrespectful**.

Both gain equally from the transaction.

Based only on the information provided, how exploitative is this scenario in your opinion?

not at all	moderately	maximally
0	50	100

T2D

Scenario ${e://Field/Counter_1}/10

B wants mugs and A is **one of many vendors** selling mugs. A sells mugs to B and **A's attitude towards B is disrespectful**. **The agreed price benefits A more than B**.

Based only on the information provided, how exploitative is this scenario in your opinion?

not at all	moderately	maximally
0	50	100

T3D

Scenario ${e://Field/Counter_1}/10

B wants mugs and A is the **only vendor** selling mugs. A sells mugs to B and **A's attitude towards B is disrespectful**. **Both gain equally** from the transaction.

Based only on the information provided, how exploitative is this scenario in your opinion?
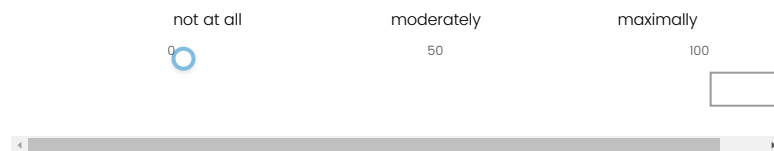
not at all	moderately	maximally
0	50	100

T4D

Scenario ${e://Field/Counter_1}/10

B wants mugs and A is the **only vendor** selling mugs. A sells mugs to B and **A's attitude towards B is disrespectful**. **The agreed price benefits A more than B**.

Based only on the information provided, how exploitative is this scenario in your opinion?
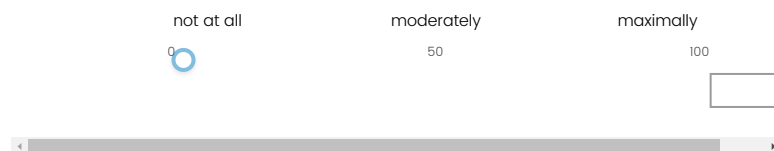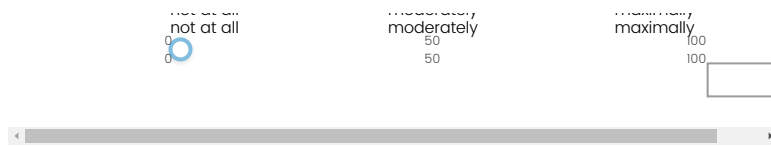
not at all	moderately	maximally

not at all
not at all
moderately
moderately
50
maximally
maximally
100
0
0
50
100

T3U

Scenario ${e://Field/Counter_1}/10

B wants mugs and A is the **only vendor** selling mugs because **other sellers have been unjustly excluded** from the market. A sells mugs to B and **both gain equally** from the transaction.

Based only on the information provided, how exploitative is this scenario in your opinion?

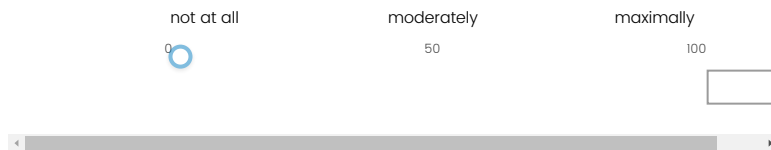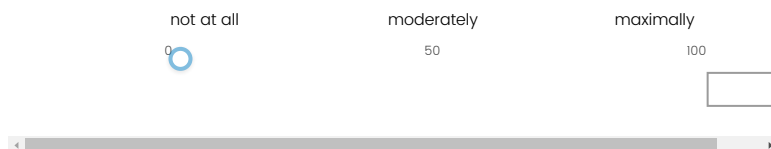| not at all	moderately	maximally
0	50	100

T4U

Scenario ${e://Field/Counter_1}/10

B wants mugs and A is the **only vendor** selling mugs because **other sellers have been unjustly excluded** from the market. A sells mugs to B and **the agreed price benefits A more than B**.

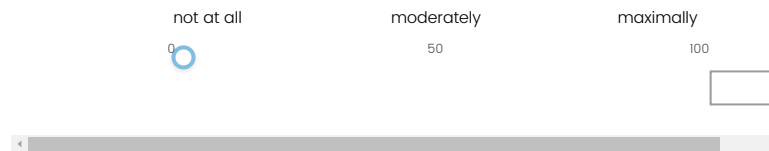Based only on the information provided, how exploitative is this scenario in your opinion?

not at all	moderately	maximally
0	50	100

N2B

Scenario ${e://Field/Counter_1}/10

A, B, and C are equally productive. Each of them produces and sells mugs every day. Mugs can be produced either by using only labour, or by using labour and a tool. Using the tool, A, B, and C can make twice as many mugs per hour. Mugs can be sold for 10 crowns.

Three tools are available and A, B and C each have access **at no cost** to the tools if they want. At the end of the day, A, B and C have each produced and sold mugs. **A has earned 200 crowns and B and C have earned 50 crowns each**.

Based only on the information provided, how exploitative is this scenario in your opinion?
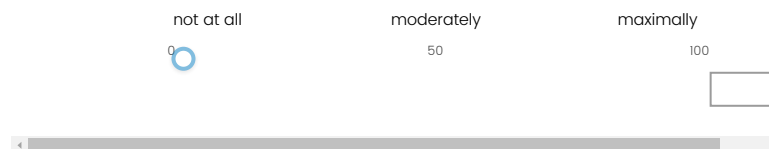
not at all   moderately   maximally
0   50   100

N3B

Scenario ${e://Field/Counter_1}/10

A, B, and C are equally productive. Each of them produces and sells mugs every day. Mugs can be produced either by using only labour, or by using labour and a tool. Using the tool, A, B, and C can make twice as many mugs per hour. Mugs can be sold for 10 crowns.

Three tools are available and **agent A owns all three**. **B and C can rent them from A**. At the end of the day, A, B and C have each produced and sold mugs, and they have **earned 100 crowns each**.

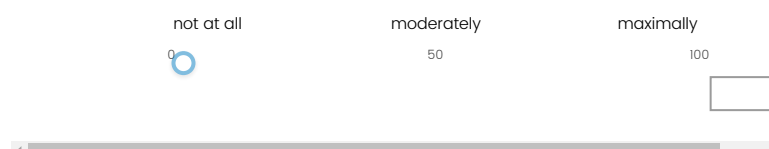Based only on the information provided, how exploitative is this scenario in your opinion?

not at all   moderately   maximally
0   50   100

N4B

Scenario ${e://Field/Counter_1}/10

A, B, and C are equally productive. Each of them produces and sells mugs every day. Mugs can be produced either by using only labour, or by using labour and a tool. Using the tool, A, B, and C can make twice as many mugs per hour. Mugs can be sold for 10 crowns.

Three tools are available and **agent A owns all three**. **B and C can rent them from A**. At the end of the day, A, B and C have each produced and sold mugs. **A has earned 200 crowns and B and C have earned 50 crowns each**.

Based only on the information provided, how exploitative is this scenario in your opinion?

not at all   moderately   maximally
0   50   100

N2L

Scenario ${e://Field/Counter_1}/10

A, B, and C are equally productive. Each of them produces and sells mugs every day. Mugs can be produced either by using only labour, or by using labour and a tool. Using the tool, A, B, and C can make twice as many mugs per hour. Mugs can be sold for 10 crowns.

B's and C's tools were destroyed by a storm. Three tools, unowned by anyone, were undamaged and A, B and C can choose to use one **for free** if they want. At the end of the day, A, B and C have each produced and sold mugs. **A has earned 200 crowns and B and C have earned 50 crowns each**.

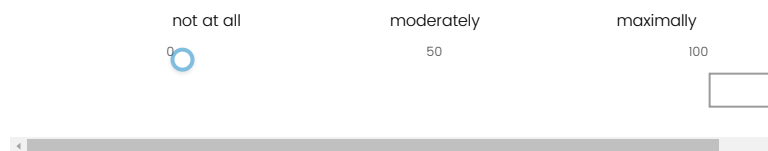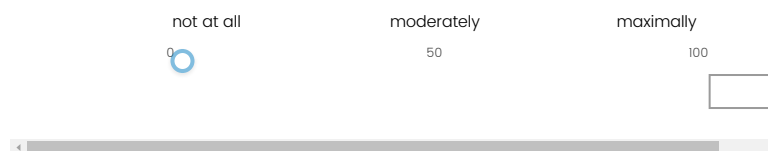Based only on the information provided, how exploitative is this scenario in your opinion?

not at all	moderately	maximally
0	50	100

N3L

Scenario ${e://Field/Counter_1}/10

A, B, and C are equally productive. Each of them produces and sells mugs every day. Mugs can be produced either by using only labour, or by using labour and a tool. Using the tool, A, B, and C can make twice as many mugs per hour. Mugs can be sold for 10 crowns.

B's and C's tools were destroyed by a storm. Three tools were undamaged and **A owns all three**. **B and C can rent them from A**. At the end of the day, A, B and C have each produced and sold mugs, and they have **earned 100 crowns each**.

Based only on the information provided, how exploitative is this scenario in your opinion?

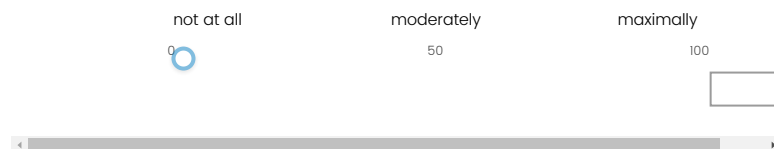| not at all	moderately	maximally
0	50	100

N4L

Scenario ${e://Field/Counter_1}/10

A, B, and C are equally productive. Each of them produces and sells mugs every day. Mugs can be produced either by using only

labour, or by using labour and a tool. Using the tool, A, B, and C can make twice as many mugs per hour. Mugs can be sold for 10 crowns.

B's and C's tools were destroyed by a storm. Three tools were undamaged and **A owns all three**. **B and C can rent them from A**. At the end of the day, A, B and C have each produced and sold mugs. **A has earned 200 crowns and B and C have earned 50 crowns each**.

Based only on the information provided, how exploitative is this scenario in your opinion?
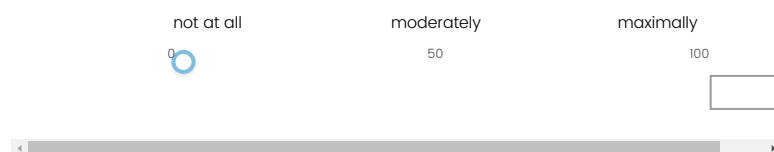
not at all	moderately	maximally
0	50	100

N2N

Scenario ${e://Field/Counter_1}/10

A, B, and C are equally productive. Each of them produces and sells mugs every day. Mugs can be produced either by using only labour, or by using labour and a tool. Using the tool, A, B, and C can make twice as many mugs per hour. Mugs can be sold for 10 crowns.

Three tools are available and A, B and C can each have access **at no cost** to the tools if they want. At the end of the day, A, B and C have each produced and sold mugs. **A has earned 200 crowns and B and C have earned 50 crowns each**. At the end of the day **B's and C's basic needs are unmet**.

Based only on the information provided, how exploitative is this scenario in your opinion?

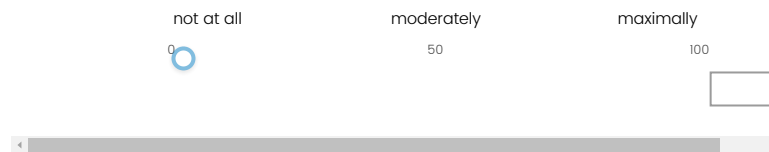| not at all	moderately	maximally
0	50	100

N3N

Scenario ${e://Field/Counter_1}/10

A, B, and C are equally productive. Each of them produces and sells mugs every day. Mugs can be produced either by using only labour, or by using labour and a tool. Using the tool, A, B, and C can make twice as many mugs per hour. Mugs can be sold for 10 crowns.

Three tools are available and **agent A owns all three**. **B and C can rent them from A**. At the end of the day, A, B and C have

each produced and sold mugs, and they have **earned 100 crowns each**. At the end of the day, **B's and C's basic needs are unmet**.

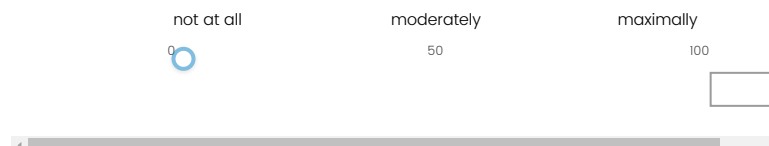Based only on the information provided, how exploitative is this scenario in your opinion?

| not at all | moderately | maximally |
| 0 | 50 | 100 |

N4N

Scenario ${e://Field/Counter_1}/10

A, B, and C are equally productive. Each of them produces and sells mugs every day. Mugs can be produced either by using only labour, or by using labour and a tool. Using the tool, A, B, and C can make twice as many mugs per hour. Mugs can be sold for 10 crowns.

Three tools are available and **agent A owns all three. B and C can rent them from A**. At the end of the day, A, B and C have each produced and sold mugs. **A has earned 200 crowns and B and C have earned 50 crowns each**. At the end of the day, **B's and C's basic needs are unmet**.

Based only on the information provided, how exploitative is this scenario in your opinion?
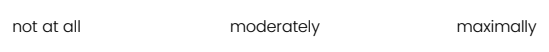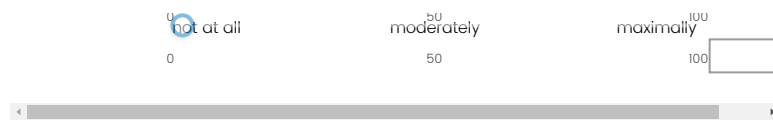
| not at all | moderately | maximally |
| 0 | 50 | 100 |

N3U

Scenario ${e://Field/Counter_1}/10

A, B, and C are equally productive. Each of them produces and sells mugs every day. Mugs can be produced either by using only labour, or by using labour and a tool. Using the tool, A, B, and C can make twice as many mugs per hour. Mugs can be sold for 10 crowns.

Three tools are available. **A grabs all three of them and offers to rent them to B and C**. At the end of the day, A, B and C have each produced and sold mugs, and they have **earned 100 crowns each**.

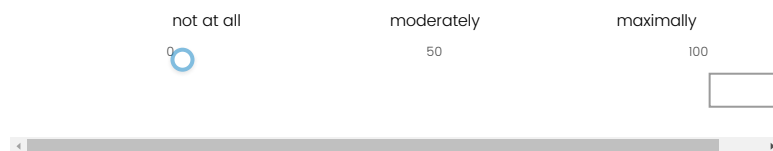Based only on the information provided, how exploitative is this scenario in your opinion?

| not at all | moderately | maximally |

not at all | 50 moderately | 100 maximally

0 | 50 | 100

N4U

Scenario ${e://Field/Counter_1}/10

A, B, and C are equally productive. Each of them produces and sells mugs every day. Mugs can be produced either by using only labour, or by using labour and a tool. Using the tool, A, B, and C can make twice as many mugs per hour. Mugs can be sold for 10 crowns.

Three tools are available. **A grabs all three of them and offers to rent them to B and C**. At the end of the day, A, B and C have each produced and sold mugs. **A has earned 200 crowns and B and C have earned 50 crowns each**.

Based only on the information provided, how exploitative is this scenario in your opinion?

not at all | moderately | maximally
0 | 50 | 100

N2D

Scenario ${e://Field/Counter_1}/10

A, B, and C are equally productive. Each of them produces and sells mugs every day. Mugs can be produced either by using only labour, or by using labour and a tool. Using the tool, A, B, and C can make twice as many mugs per hour. Mugs can be sold for 10 crowns.

Three tools are available and A, B and C each have access **at no cost** to the tools if they want. At the end of the day, A, B and C have each produced and sold mugs. **A's attitude towards B and C is disrespectful**. **A has earned 200 crowns and B and C have earned 50 crowns each**.

Based only on the information provided, how exploitative is this scenario in your opinion?
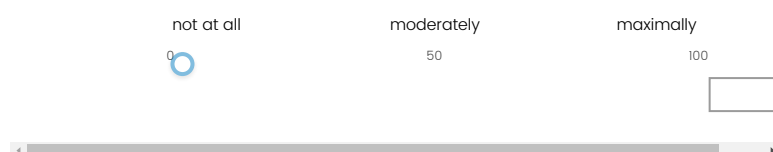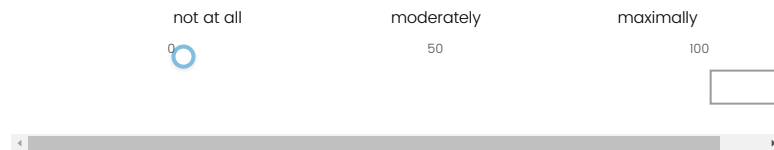
not at all | moderately | maximally
0 | 50 | 100

N3D

Scenario ${e://Field/Counter_1}/10

A, B, and C are equally productive. Each of them produces and sells mugs every day. Mugs can be produced either by using only labour, or by using labour and a tool. Using the tool, A, B, and C can make twice as many mugs per hour. Mugs can be sold for 10 crowns.

Three tools are available and **agent A owns all three**. **B and C can rent them from A**. **A's attitude towards B is disrespectful**. At the end of the day, A, B and C have each produced and sold mugs, and they have **earned 100 crowns each**.

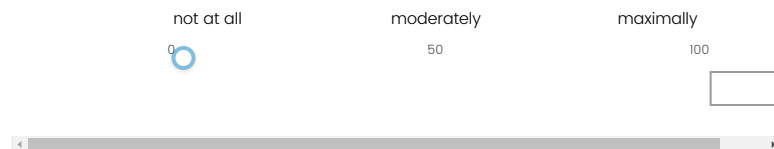Based only on the information provided, how exploitative is this scenario in your opinion?

not at all	moderately	maximally
0	50	100

N4D

Scenario ${e://Field/Counter_1}/10

A, B, and C are equally productive. Each of them produces and sells mugs every day. Mugs can be produced either by using only labour, or by using labour and a tool. Using the tool, A, B, and C can make twice as many mugs per hour. Mugs can be sold for 10 crowns.

Three tools are available and **agent A owns all three**. **B and C can rent them from A**. **A's attitude towards B is disrespectful**. At the end of the day, A, B and C have each produced and sold mugs. **A has earned 200 crowns and B and C have earned 50 crowns each**.

Based only on the information provided, how exploitative is this scenario in your opinion?

not at all	moderately	maximally
0	50	100

Final block

Thank you!

We are very grateful for your time and judgments.

Would you judge a second (and final) set of 10 scenarios?

○ I'll judge another 10

○ Take me to the final questions

Is there some aspect of exploitation that was not featured in any of the scenarios you just read? Can you share with us what that is? (Optional)

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Final questions 1/2: your views and specializations

Political philosophy: communitarianism, egalitarianism, or libertarianism?

○ Accept or lean towards: communitarianism
○ Accept or lean towards: egalitarianism
○ Accept or lean towards: libertarianism
○ Accept an alternate view
○ The question is too unclear to answer
○ There is no fact of the matter
○ Agnostic/undecided
○ Other

Politics: capitalism or socialism

○ Accept or lean towards: capitalism
○ Accept or lean towards: socialism
○ Accept an alternate view
○ The question is too unclear to answer
○ There is no fact of the matter
○ Agnostic/undecided
○ Other

Normative ethics: deontology, consequentialism, or virtue ethics

○ Accept or lean towards: deontology
○ Accept or lean towards: consequentialism
○ Accept or lean towards: virtue ethics
○ Accept an alternate view
○ The question is too unclear to answer
○ There is no fact of the matter

○ Agnostic/undecided
○ Other

Generally speaking, which point on this scale best describes your political views?

0: Liberal   100: Conservative

○

What is (are) your current area(s) of specialization? Please select all that apply.

Metaphysics and Epistemology
☐ Epistemology
☐ Metaphilosophy
☐ Metaphysics
☐ Philosophy of Action
☐ Philosophy of Language
☐ Philosophy of Mind
☐ Philosophy of Religion

Value Theory
☐ Aesthetics
☐ Applied Ethics
☐ Meta-Ethics
☐ Normative Ethics
☐ Philosophy of Gender, Race, and Sexuality
☐ Philosophy of Law
☐ Social and Political Philosophy

Science, Logic, and Mathematics
☐ Logic and Philosophy of Logic
☐ Philosophy of Biology
☐ Philosophy of Cognitive Science
☐ Philosophy of Computing and Information
☐ Philosophy of Mathematics
☐ Philosophy of Physical Science
☐ Philosophy of Social Science
☐ Philosophy of Probability
☐ General Philosophy of Science

History of Western Philosophy
☐ Ancient Greek and Roman Philosophy
☐ Medieval and Renaissance Philosophy
☐ 17th/18th Century Philosophy
☐ 19th Century Philosophy
☐ 20th Century Philosophy

Philosophical Traditions
☐ African/Africana Philosophy
☐ Asian Philosophy
☐ Continental Philosophy
☐ European Philosophy
☐ Philosophy of the Americas

Other Academic Areas
☐ Natural Sciences
☐ Social Sciences

- [ ] Cognitive Sciences
- [ ] Formal Sciences
- [ ] Arts and Humanities
- [ ] Professional Areas

~~Demographics~~

Final questions 2/2: about you and your position

What is your gender?

- ( ) Female
- ( ) Male
- ( ) Non-binary
- ( ) Other
- ( ) Prefer not to say

What is your age?

[   ]

Which best describes your current academic position?

- ( ) Undergraduate student
- ( ) Master's student
- ( ) PhD student
- ( ) Post-doc
- ( ) Lecturer
- ( ) Assistant Professor
- ( ) Associate Professor
- ( ) Professor
- ( ) Emeritus faculty

Which best describes your current contract regarding your academic position?
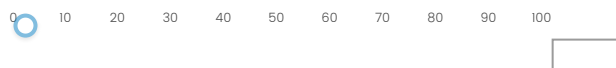
- ( ) Fixed-term
- ( ) Indefinite

What is your household's annual income? (in USD, before tax)

- ( ) 0 - 24,999
- ( ) 25,000 - 49,999

○ 50,000 – 74,999
○ 75,000 – 99,999
○ 100,000 – 124,999
○ 125,000 – 149,999
○ 150,000 – 174,999
○ 175,000 – 199,999
○ 200,000 +

In your judgment, what percentage of the households in the country where you (mostly) live earn **less** than your household?

(0 means yours is the lowest, 100 means yours is the highest, and 50 means there are the same number above and below yours.)

| 0 | 10 | 20 | 30 | 40 | 50 | 60 | 70 | 80 | 90 | 100 |