

## Completion or Task-based Engagement incentives for Well-child Visits

First Version: April 29, 2024

### 1. What is the main question being asked or hypothesis being tested?

Can financial incentives improve completion of Well-Child Visits among young adults ages 18 to 20 years old? Are completion rates the same for young adults offered a completion incentive of \$75 after a Well Child visit versus those offered \$25, incremental incentives for completing each 3 steps in the Well Child visit completion process – electronic health record sign-up, appointment setting, and appointment completion.

### 2. Describe the key dependent variable(s) specifying how they will be measured.

- Rate of Well-Child Visit completion within 6 months of letter shipments

### 3. How many and which conditions will participants be assigned to?

There will be three arms: 1) a completion incentive arm where patients are sent a letter explaining the three-step process for completing a Well-child visit and are offered a \$75 incentive for completing a Well-child visit, 2) a task-based incentive arm where patients are sent the same basic letter but are offered \$25 each for sign-up, appointment setting, and completion of a Well Child visit and 3) a usual care arm that receives only the letter explaining the three-step process for completing a Well-child visit.

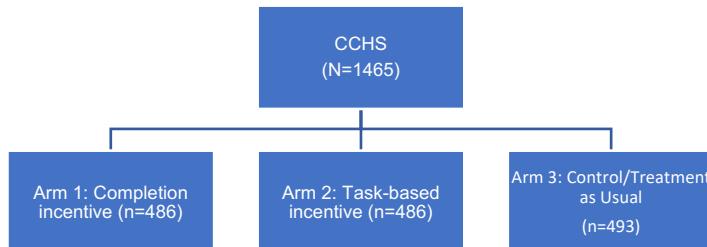
The study sample includes all patients at Contra Costa Health Services who meet the following conditions:

1. Ages: 18 to 20 years old
2. Empaneled patients with assigned primary care providers (PCP)
3. Have not set up a MyChart (electronic medical record) account since they turned 18.
4. Have not completed a Well-Child Visit

The number of patients who meet this requirement is 1,465.

Simple randomization will be used.

**Figure. Randomization Design**



### 4. What are your main analyses?

Our main analysis will use deidentified data provided by CCHS to estimate the following equation:

$$(1) \quad Vist_i = \alpha + \beta_1 Completion_i + \beta_2 Task_i + \delta X_i + \gamma Z_i + \varepsilon_i$$

where  $Visit$  is an indicator for whether a respondent completed a Well Child visit within 6 months of letters being sent out,  $Completion_i$  is an indicator for whether the individual was sent a letter with a \$75 completion incentive and  $Task_i$  is an indicator for whether the individual a letter with the offer of up to three \$25 incentives for completing each of the tasks required to have a Well Child Visit. To raise statistical power, we will include  $X_i$ , a vector of predetermined characteristics such as age, race, gender and so on.

Our main hypotheses are that a letter with any incentive (completion or task) will increase completion rates relative to control,  $\beta_1 > 0$ . We further hypothesize that the completion incentive will have the same impact on visit rates as the task-based incentives,  $\beta_1 = \beta_2$ .

## 5. Any secondary analysis?

We will also study heterogeneous treatment effects by race/ethnicity, gender, and age.

## 6. Sample size and power

The table below shows the minimum detectable effects (MDE) for an arm vs. arm comparison (i.e., completion incentive vs. control and task incentive vs. control) based on assumptions of 80% power and 2.5% alpha. We use 2.5% alpha to adjust for the two comparisons from our main hypotheses. We show the MDE for the unadjusted mean comparisons assuming a control group completion rate of 0.5%, 1% and 2%.

### Power Calculation: Visit Completion rate

Intervention	N: treatment vs. control	Base rate	MDE
<b>Arm vs. Arm: base</b>	486 vs. 493	0.5%	2.63 percentage points (pp.)
	486 vs. 493	1%	3.11 p.p.
	486 vs. 493	2%	3.82 p.p.

We will be able to detect a change in the completion rate of 2.63 percentage points with a control group completion rate of 0.5%, 3.11 percentage points with a control group completion rate of 1% and 3.82 percentage points with a control group completion rate of 2%. Adding controls to the regression will further reduce the MDE.